



THE RIGHT MORTGAGE  
& PROTECTION NETWORK



# Higos - Unique Selling Points

## **Independent**

Founded in 1990, Higos Insurance Services is one of the largest independent intermediaries in the UK. Our philosophy is to provide independent advice and source a product to meet the exact needs of each client.

## **Over 280 markets**

Our independence allows us to access over 280 markets, ensuring each client is properly insured at a competitive price.

## **Tailored client advice**

Higos has one of the highest trained workforces in the industry. Over 75% of our staff achieved or working towards a nationally recognised insurance qualification. Recognised by the insurance industry for staff training and development, Higos takes responsibility for the advice we give.

## **Dedicated in-house claims team**

Continued investment in our Claims Department, our clients can talk to Higos rather than the insurer directly.

## **Dedicated office to service leads**

Build a relationship with a dedicated team, who provide a more personalised service to yourself and your clients.

## **Three ways to pass a lead across**

Tracker is a dedicated leads system where you can send, view and track your leads. Visit <https://tracker.higos.com>

You can call the Agency Department and give us your lead over the phone - **01749 834 650**

You can email new leads to - [newleads@higos.co.uk](mailto:newleads@higos.co.uk)

## **Renewal commission**

We pay commission at the inception of a policy and when it renews.

## **Marketing support**

Marketing literature, web enquiry form for lead capture to embed on your website and agency newsletter updates.

## **BDM support**

Our Agency Development Officers provide a dedicated point of contact, visits and meetings, help to build your agency, updates on new products and services.

## **Specialist Teams**

Platinum Team – high net worth clients, providing dedicated personal service, individual claims handling, personal home visits, an out-of-hours service, security upgrades and buildings and contents valuations.

Specialist Property Team – non standard properties, cover for all types of let properties including professional, student, unoccupied residential properties and holiday homes, landlords, each case is looked at on an individual basis and underwritten in-house.

## **Full commercial product range available**

Whether you are a sole trader or a large stock market listed company with hundreds of employees, we have specialist staff who are able to advise on all aspects of business protection and risk management.

## **Award winning**

The Investor in People Standard - re-accredited in May 2014 • British Insurance Awards - Finalist - Community Broker of the Year 2013 • Insurance Times - Independent Regional Broker of the Year 2012 and 2008.

**The Cover You Want • The Service You Expect • The Advice You Need**

The Right Mortgage Limited t/a The Right Mortgage & Protection Network introduce business to Higos Insurance Services Ltd.

The Right Mortgage Limited t/a The Right Mortgage & Protection Network (FRN 649443) and Higos Insurance Services Ltd (FRN 302690) are both authorised and regulated by the Financial Conduct Authority. Higos Insurance Services Ltd is a subsidiary of Global Risk Partners Limited.