

The specialist lender you can bank on

Refurbishment Buy to Let

The complete guide



NEW

precisemortgages.co.uk



THIS INFORMATION IS FOR THE USE OF MORTGAGE INTERMEDIARIES AND OTHER PROFESSIONALS ONLY

Correct as of: 11.06.2018

Key features



Our Refurbishment Buy to Let product offers your customer the best of both worlds when financing a refurbishment project - the flexibility of Bridging Finance with the security of a long term mortgage once the property has been refurbished.

Bridging Finance	>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>	Buy to Let Mortgages
Up to 75% LTV	Maximum LTV	Up to 80% LTV
Minimum: £50,000 Maximum: Unlimited	Loan amount	Minimum: £25,001 Maximum: £3m (£1m HMO)
£50,000 (£100,000 in London) HMOs: £100,000 (£250,000 in London)	Minimum property value	£50,000 (£150,000 in London) HMOs: £100,000 (£250,000 in London)
0.49% per month	Rates from	2.99%

Key features

- We offer the surety of an exit onto a Buy to Let Mortgage at the time of application (providing there is no change in circumstances and the property meets the expected valuation following refurbishment).
- One application which we will key for you, one conveyancer and two procuration fees.
- Our underwriters will be on hand to help throughout the process, from keying the case for you, through to offering you expert assistance when you need it.
- ► The Buy to Let Mortgage **product chosen will remain available** whilst the Buy to Let Mortgage Offer is valid, allowing customers the security of knowing what their monthly repayments will be once the refurbishment is complete.
- ▶ No mortgage repayments required whilst works are being completed.
- The Buy to Let Mortgage offer will be valid for 6 months (from valuation date) to allow for completion of the works.

Key features



Our Refurbishment Buy to Let proposition is ideal for landlords who are looking to make changes to a property that can be completed within 6 months and which are either:

- Light Refurbishment or,
- Works completed under Permitted Development Rights where there is no change to the footprint or structure of the property (any other heavy refurbishment works will not be accepted).

Please note that projects that will take longer than 6 months to complete or for any other heavy refurbishment projects you should look to our standard Bridging proposition.

The type of projects typically undertaken are given below, but please speak to our underwriting team on 0800 116 4385 to discuss your project and how we can best help you.



Also available for:

- When building regulations are required
- ▶ Works completed under Permitted Development rights that do not change the footprint or structure of the property (any other heavy refurbishment works will not be accepted).
- Internal refurbishment (i.e. new kitchen, bathroom, redecoration)
- Works to properties currently deemed uninhabitable

Please note: acceptance of the refurbishment project is subject to a full underwriter review to ensure it is in keeping with our Refurbishment Buy to Let product.



Our simple two-step calculator will indicate to you how our Refurbishment Buy to Let product works. <u>Click here to view</u>.

How it works



Contact

Call our Refurbishment Buy to Let underwriters on 0800 116 4385 (option 3) to discuss how we can help your customer.

Application

Review the Refurbishment Buy to Let products on the next page to select the most suitable product for your customer, then simply complete our application pack. We will contact you within four hours to discuss your application.



Initial assessment

Our team will key the application, saving you valuable time. We will make an assessment of the case. We will issue a Mortgage Illustration based on your customer's product selection and let you know of any additional information we may need.



Valuation

Once the customer is happy they can pay the valuation fee, we will collect and instruct the inspection, giving your customer the surety of an exit providing there is no change in circumstances and the property meets the expected post works valuation.



Offers

We will issue two offers; one for Bridging Finance and one for the Buy to Let Mortgage (offers will be valid for 6 months from the date of valuation).

Bridge completes

Funds are released and works on the property can commence.

Re-inspection

You can contact us when the property is ready to be inspected by the valuer, and works should be completed within the buy to let offer validity period. There will be no additional fee to pay as this is included in the original fees.



Completion

If the valuation is returned as expected and there are no changes the case will complete on the Buy to Let Mortgage and the Bridging Finance will be repaid.



Products

— Refurbishment –

Bridging Finance

	Light Refurbishment		Work completed under Permitted Development	Facility fee/
LTV	Net loan size >=£200,000	Net loan size <£200,000	Net loan size Rights (providing there is no change to the footprint	
<50%	0.49%	0.54%	0.54%	
<65%	0.59%	0.64%	0.64%	0.75%
<70%	0.69%	0.74%	0.74%	0.75%
<75%	0.75%	0.79%	N/A	

Please refer to our Bridging Finance products and criteria guide for full information. All rates are per month. * This is classed as Heavy Refurbishment.

Once refurbishment is complete, Buy to Let Exit:

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Buy to Let Mortgages

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Acceptable adverse	Loan amount/LTV limits	Loan amount/LTV limits		
Defaults: 0 in 72 months	Minimum loan size: £25,001	Minimum loan size: £25,001		
CCJs: 0 in 72 months	Maximum loan size: (unless otherwise state	ed)		
Missed mortgage/secured payments:	£3,000,000 60%			
0 in 36 months	£1,000,000 70%			
Unsecured arrears: 1 in 12 months, 2 in 36 months (worst status)	£750,000 75%			
	£500,000 80%			

	Product type	Rate	Product fee	ERC	Reversion rate	Assessment rate*	Product code
	2 year Fixed	2.99%		4% year 1,	LIBOR + 4.67%	5.52%	Personal: RBL25
LTV	z year rixeu	2.99%		3% year 2	LIBOR + 5.18%	6.03%	Ltd Co: RBL37
75%	5 year Fixed	3.49%	1.50%	4% years 1 and 2, 3% years 3 and 4, 2% year 5	LIBOR + 5.18%	3.49%	Personal: RBL26 Ltd Co: RBL38
	2 year Fiyed	3.49%	1.50%	4% year 1,	LIBOR + 4.67%	5.52%	Personal: RBL27
LTV	2 year Fixed	3.49%		3% year 2	LIBOR + 5.18%	6.03%	Ltd Co: RBL39
80%	5 year Fixed	3.94%		4% years 1 and 2, 3% years 3 and 4, 2% year 5	LIBOR + 5.18%	3.94%	Personal: RBL28 Ltd Co: RBL40

All Buy to Let Mortgage products feature a **refund** of the Bridging Finance redemption administration fee of **£114**. Please refer to our Buy to Let Mortgages criteria guide for full information.

*Assessment rate				
Tracker rates	Higher of pay rate +2%, or reversion rate, minimum 5.50%			
Short term Fixed rates	Higher of pay rate +2%, or reversion rate, minimum 5.50%			
5 year+ Fixed rates	Pay rate. Additional underwriting may be required. Refer to Buy to Let criteria guide for information.			

Products



Tier 2

Acceptable adverse	Loan amount/LTV limits		
Defaults: 0 in 24 months	Minimum loan size: £25,001		
CCJs: 0 in 24 months	Maximum loan size: (unless otherwise stated)		
Missed mortgage/secured payments:	£1,000,000 70%		
0 in 36 months	£750,000 75%		
Unsecured arrears: 1 in 12 months, 2 in 36 months (worst status)	£500,000 80%		

	Product type	Rate	Product fee	ERC	Reversion rate	Assessment rate*	Product code
	2 year Fixed	2.99%		4% year 1,	LIBOR + 4.67%	5.52%	Personal: RBL29
Ę	z year rixeu	2.99%		3% year 2	LIBOR + 5.18%	6.03%	Ltd Co: RBL41
75%	5 year Fixed	3.49%	2.00%	4% years 1 and 2, 3% years 3 and 4, 2% year 5	LIBOR + 5.18%	3.49%	Personal: RBL30 Ltd Co: RBL42
	Queen Fined	7 109/	2.00%	4% year 1,	LIBOR + 4.67%	5.52%	Personal: RBL31
Ę	2 year Fixed	3.49%		3% year 2	LIBOR + 5.18%	6.03%	Ltd Co: RBL43
80%	5 year Fixed	3.94%		4% years 1 and 2, 3% years 3 and 4, 2% year 5	LIBOR + 5.18%	3.94%	Personal: RBL32 Ltd Co: RBL44

Tier 3

Acceptable adverse	Loan amount/LTV limits		
Defaults: 0 in 12 months, 2 in 24 months	Minimum loan size: £25,001		
CCJs: 0 in 12 months, 1 in 24 months (max £2,500)	Maximum loan size: (unless otherwise stated)		
Missed mortgage/secured payments:	£1,000,000 70%		
0 in 12 months, 1 in 36 months (worst status)	£750,000 75%		
Unsecured arrears: Not counted but may affect customer's credit score	£500,000 80%		

	Product type	Rate	Product fee	ERC	Reversion rate	Assessment rate*	Product code
	2 year Fixed	3.99%		4% year 1,	LIBOR + 4.67%	5.99%	Personal: RBL33
LTV	z year rixeu	3.99%		3% year 2	LIBOR + 5.18%	6.03%	Ltd Co: RBL45
75%	5 year Fixed	4.49%	2.00%	4% years 1 and 2, 3% years 3 and 4, 2% year 5	LIBOR + 5.18%	4.49%	Personal: RBL34 Ltd Co: RBL46
	2 year Fixed	4.49%	2.00%	4% year 1,	LIBOR + 4.67%	6.49%	Personal: RBL35
LTV	2 year Fixed	4.49%		3% year 2	LIBOR + 5.18%	0.49%	Ltd Co: RBL47
80%	5 year Fixed	4.94%		4% years 1 and 2, 3% years 3 and 4, 2% year 5	LIBOR + 5.18%	4.94%	Personal: RBL36 Ltd Co: RBL48

All Buy to Let Mortgage products feature a **refund** of the Bridging Finance redemption administration fee of **£114**. Please refer to our Buy to Let Mortgages criteria guide for full information.

*Assessment rate	
Tracker rates	Higher of pay rate +2%, or reversion rate, minimum 5.50%
Short term Fixed rates	Higher of pay rate +2%, or reversion rate, minimum 5.50%
5 year+ Fixed rates	Pay rate. Additional underwriting may be required. Refer to Buy to Let criteria guide for information.

Products



Buy to Let Mortgages - HMO

Tier 1	
Acceptable adverse	Loan amount/LTV limits
Defaults: 0 in 72 months	Minimum loan size: £25,0

CCJs: 0 in 72 months

Missed mortgage/secured payments: 0 in 36 months

Unsecured arrears: 1 in 12 months, 2 in 36 months (worst status)

Minimum loan size: £25,001				
Maximum loan size: (unless otherwise stated)				
£1,000,000	70%			
£750,000	75%			
£500,000	80%			

	Product type	Rate	Product fee	ERC	Reversion rate	Assessment rate*	Product code
LTV	2 year Fixed	3.04%		4% year 1, 3% year 2	LIBOR + 5.18%	6.03%	HMO: RBL49 Ltd Co HMO: RBL57
75% 1	5 year Fixed	3.59%	1 5 0 %	4% years 1 and 2, 3% years 3 and 4, 2% year 5		3.59%	HMO: RBL50 Ltd Co HMO: RBL58
LTV	2 year Fixed	3.49%	1.50%	4% year 1, 3% year 2		6.03%	HMO: RBL51 Ltd Co HMO: RBL59
80% L	5 year Fixed	3.84%		4% years 1 and 2, 3% years 3 and 4, 2% year 5		3.84%	HMO: RBL52 Ltd Co HMO: RBL60

Tier 2

Acceptable adverse	Loan amount/LTV limits		
Defaults: 0 in 24 months	Minimum loan size: £25,001		
CCJs: 0 in 24 months	Maximum loan size: (unless otherwise stated)		
Missed mortgage/secured payments:	£1,000,000 70%		
0 in 36 months	£750,000 75%		
Unsecured arrears: 1 in 12 months, 2 in 36 months (worst status)	£500,000 80%		

	Product type	Rate	Product fee	ERC	Reversion rate	Assessment rate*	Product code
LTV	2 year Fixed	3.04%		4% year 1, 3% year 2		6.03%	HMO: RBL53 Ltd Co HMO: RBL61
75%	5 year Fixed	3.59%	2.0.0%	4% years 1 and 2, 3% years 3 and 4, 2% year 5		3.59%	HMO: RBL54 Ltd Co HMO: RBL62
LTV	2 year Fixed	3.49%	2.00%	4% year 1, 3% year 2	LIBOR + 5.18%	6.03%	HMO: RBL55 Ltd Co HMO: RBL63
80% L	5 year Fixed	3.84%		4% years 1 and 2, 3% years 3 and 4, 2% year 5		3.84%	HMO: RBL56 Ltd Co HMO: RBL64

All Buy to Let Mortgage products feature a **refund** of the Bridging Finance redemption administration fee of **£114**. Please refer to our Buy to Let Mortgages criteria guide for full information.

*Assessment rate				
Tracker rates	Higher of pay rate +2%, or reversion rate, minimum 5.50%			
Short term Fixed rates	Higher of pay rate +2%, or reversion rate, minimum 5.50%			
5 year+ Fixed rates	Pay rate. Additional underwriting may be required. Refer to Buy to Let criteria guide for information.			

Fees and conveyancers



Fees

Valuation fees for Refurbishment Buy to Let payable at initial application:

	Purchase price or estimated value (up to)	Light Refurbishment	Work completed under Permitted Development Rights (providing there is no change to the footprint or structure of the property)*	Any HMO project
	£100,000	£515	£715	£750
	£150,000	£550	£715	£750
	£200,000	£585	£730	£765
S	£300,000	£610	£800	£835
fees	£400,000	£635	£860	£895
	£500,000	£680	£920	£955
Valuation	£600,000	£730	£985	£1,020
/alu	£700,000	£780	£1,045	£1,080
	£800,000	£835	£1,155	£1,190
	£900,000	£890	£1,230	£1,265
	£1,000,000	£985	£1,300	£1,335
	£1,000,000 plus	Contact us	Contact us	Contact us

The valuation fees described above include a £250 valuation assessment fee and cover the initial valuation and one re-inspection once the works are complete.

- Once a valuation has been carried out the valuation fee is non-refundable. In all instances the valuation will be carried out on behalf of Precise Mortgages. All of the valuation fees above are inclusive of VAT (where applicable).
- * This is classed as Heavy Refurbishment.

Payable at Bridging completion:

- Facility fee: 0.75%
- Refurbishment assessment fee: £295
- ▶ Telegraphic transfer fee: £25

Payable at completion of the Buy to Let Mortgage:

- Bridging Finance redemption administration fee: £114 This fee is then refunded as cashback as part of the Buy to Let Mortgage product
- Buy to Let Mortgage product fee: varies by product
- ► Telegraphic transfer fee: £25



Conveyancing Panel

We work with conveyancers who have a thorough understanding of the speed and service requirements for Refurbishment Buy to Let transactions and are available to act on both the Bridging Loan and Buy to Let Mortgage.

The following conveyancers may be able to offer a discount on fees, please contact them for further information.

England and Wales

Blacks Solicitors LLP	01132 070000	www.lawblacks.com	City Point, 29 King Street, Leeds, LS1 2HL
Goldsmith Williams-Gwlegal	0345 373 3737	gw.legal	GWlegal, 4th Floor, 20 Chapel Street, Liverpool, L3 9GW
Gordons Property Lawyers	01628 308380	www.gplawyers.co.uk	SC House, Vanwall Road, Maidenhead, Berkshire, SL6 4UB
JMW	03458 726666	www.jmw.co.uk	1 Byrom Place, Manchester, M3 3HG
Lightfoots	01844 212305	www.lightfoots.co.uk	1-3 High Street, Thame, OX9 2BX
Ratio Law	01614 649540	www.ratiolaw.co.uk	Hanover House, 30-32 Charlotte Street, Manchester, M1 4FD

Scotland

Aberdein Considine	0333 0066113	www.acandco.com	7 - 9 Bon Accord Crescent, Aberdeen, AB11 6DN
Your Conveyancer	03445 767777	yourconveyancer.co.uk	87 High Street, Dunfermline, KY12 7DR

Get in touch with our intermediary support team

🕿 0800 116 4385 9am to 6pm, Mon to Fri

enquiries@precisemortgages.co.uk

0800 131 3180 precisemortgages.co.uk



We can provide literature in large print, Braille and audio tape. Please ask us for this leaflet in an alternative format if you need it.

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