

# IT'S ALL ABOUT THE NUMBERS

HERE ARE FIVE TO HELP YOU REMEMBER THE KEY FACTS ABOUT OUR UNDERWRITING

100%

for all asthma, back disorders and BMI cases we will never request a GP report or ask your client to attend a medical examination\*

95%

of clients who tell us about a mental illness are offered cover with 78% accepted on standard terms\*

90

is the number of days for which terms are guaranteed

81%

of clients are given a decision at point of sale\*

10%

less than 1 in every 10 applications need a GP report\* meaning many of your clients can get terms agreed and their policy on risk without delay

\*Source: Scottish Widows Protect statistics, 2018 underwriting data

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