**INTERMEDIARY USE ONLY** 

# **Product guide**

With effect from 08 December 2021



**Building Society** 

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#### **Use Broker Chat**

9.30am - 5pm (Mondays) and 9am - 5pm (Tuesday - Friday) to talk to us about any pre-application lending criteria enquiries

nationwide-intermediary.co.uk/brokerchat

For Intermediary use only. Under no circumstances should this communication be given, copied or distributed to customers or potential customers. This product guide does not include APRCs which consumers need when selecting a mortgage product. Details of our APRCs can be found when applying for a product from your mortgage sourcing system.

#### House Purchase for New Borrowers (excluding Equity Share)

#### **Product features:**

- House Purchase products available up to 95% LTV<sup>6</sup>
- Range of products with zero product fees
- Free standard valuation with all purchase products<sup>2</sup>
- House Purchase rates available up to 60% LTV on Interest Only mortgages and subject to criteria

	Deal Period	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size <sup>3</sup>	Early Repayment Charge <sup>8</sup>
		1.19%		£1,499	£500k - £1m	
	2 year	1.24%		£999	£25k - £499,999	
		1.59%		£0	£25k - £2m	
	_	1.24%		£999	£25k - £1m	
He to COO/ LTV	3 year	1.59%	2 500/	£0	£25k - £2m	
Up to 60% LTV		1.32%	3.59%	£1,499	£300k - £1m	Yes
	5 year	1.35%		£999	£25k - £299,999	
		1.59%		£0	£25k - £2m	
	10 маря	1.99%		£999	£25k - £1m	
	10 year	2.15%		£0	£25k - £2m	
		1.24%		£1,499	£500k - £1m	
	2 year	1.29%		£999	£25k - £499,999	1
		1.59%		£0	£25k - £2m	
60.01% - 75% LTV	3 year	1.29%		£999	£25k - £1m	
		1.59%	3.59%	£0	£25k - £2m	Yes
	5 year	1.44%	3.39%	£1,499	£300k - £1m	
		1.49%		£999	£25k - £299,999	
		1.68%		£0	£25k - £2m	
	10 year	2.49%		£999	£25k - £1m	
	io year	2.59%		£0	£25k - £2m	
		1.29%		£1,499	£500k - £1m	
	2 year	1.34%		£999	£25k - £499,999	_
		1.64%		£0	£25k - £1m	
	2	1.34%		£999	£25k - £1m	
75.01% - 80%	3 year	1.64%	3.59%	£0		Yes
LTV		1.74%	3.39%	£1,499	£300k - £1m	ies
	5 year	1.79%		£999	£25k - £299,999	
		1.99%		£0	£25k - £1m	
	10 year	2.79%		£999	£25k - £1m	
	io year	2.89%		£0		
		1.34%		£1,499	£500k - £750k	
	2 year	1.39%		£999	£25k - £499,999	
		1.69%		£0	£25k - £750k	
	3 4025	1.39%		£999	£25k - £750k	
80.01% - 85%	3 year	1.69%	3.59%	£0		Voc
LTV		1.98%	3.33 /o	£1,499	£300k - £750k	Yes
	5 year	2.03%		£999	£25k - £299,999	
	,,,,	2.24%		£0	£25k - £750k	
	10 year	3.44%		£999	£25k - £750k	
	io year	3.54%		£0	IZJK-I/JUK	

# House Purchase for New Borrowers (excluding Equity Share)

#### **Product features:**

- House Purchase products available up to 95% LTV<sup>6</sup>
- Range of products with zero product fees
- Free standard valuation with all purchase products<sup>2</sup>
- House Purchase rates available up to 60% LTV on Interest Only mortgages and subject to criteria

	Deal Period	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>
	2 4004	1.74%		£999	£25k - £500k	
	2 year	1.99%		£0	IZJK - IJUUK	
85.01% - 90%	2 4025	1.74%	3.59%	£999	£25k - £500k	Voc
LTV	3 year	1.99%	3.39%	£0		Yes -
	5 year	2.47%		£999	£25k - £500k	
		2.64%		£0		
	2	2.67%		£999	£25k - £500k	
	2 year	2.79%		£0		
90.01% - 95%	3 year	2.67%	3.59%	£999	£25k - £500k	Voc
LTV	3 year	2.79%	3.59%	£0	IZJK - IJUUK	Yes -
	5 year	3.19%		£999	£25k - £500k	
		3.24%		£0		

# House Purchase for New Borrowers (excluding Equity Share)

#### **Tracker mortgages**

	Deal Period	Difference from Base Rate	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>
		+0.69%	0.79%		£1,499	£500k - £1m	No
Up to 60% LTV	2 year	+0.74%	0.84%	3.59%	£999	£25k - £499,999	
		+1.09%	1.19%		£0	£25k - £2m	
		+0.74%	0.84%		£1,499	£500k - £1m	
60.01% - 75% LTV	2 year	+0.79%	0.89%	3.59%	£999	£25k - £499,999	No
		+1.09%	1.19%		£0	£25k - £2m	
	2 year	+0.79%	0.89%	3.59%	£1,499	£500k - £1m	No
75.01% - 80% LTV		+0.84%	0.94%		£999	£25k - £499,999	
		+1.14%	1.24%		£0	£25k - £1m	
		+0.84%	0.94%		£1,499	£500k - £750k	No
80.01% - 85% LTV	2 year	+0.89%	0.99%	3.59%	£999	£25k - £499,999	
		+1.19%	1.29%		£0	£25k - £750k	
85.01% - 90%	2 4025	+1.24%	1.34%	3.59%	£999	£25k - £500k	No
LTV	2 year	+1.49%	1.59%	3.33%	£0	±25K-±5UUK	INU
90.01% - 95%	2 4025	+2.17%	2.27%	3.59%	£999	£25k - £500k	No
LTV	2 year	+2.29%	2.39%	3.35%	£0		

#### House Purchase for First Time Buyers (excluding Equity Share)

#### **Product features:**

- First Time Buyer (FTB) products available up to 95% LTV<sup>6</sup>
- £500 cashback for all FTBs<sup>4</sup>
- Range of products with zero product fees
- Free standard valuation with all purchase products<sup>2</sup>
- For fixed rates only: Nationwide Helping Hand mortgage is available with our 5 and 10 year fixed rate products, up to 90% LTV. Please see page 21 for details.

	Deal Period	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size <sup>3</sup>	Early Repayment Charge <sup>8</sup>
		1.29%	JMK	£1,499	£500k - £1m	Charge
	2 year	1.34%				-
	2 year			£999 £0	£25k - £499,999	_
		1.84%		£999	£25k - £2m	_
	3 year	1.34%			£25k - £1m	
Up to 60% LTV		1.84%	3.59%	£0 £1,499	£25k - £2m £300k - £1m	Yes
	F	1.42% 1.47%		£999		_
	5 year				£25k - £299,999	-
		1.84%		£0	£25k - £2m	-
	10 year	1.99%		£999	£25k - £1m	_
		2.19%		£0	£25k - £2m	
		1.39%		£1,499	£500k - £1m	_
	2 year	1.44%	-	£999	£25k - £499,999	-
		1.84%		£0	£25k - £2m	-
	3 year	1.44%		£999	£25k - £1m	-
60.01% - 75%		1.84%	3.59%	£0	£25k - £2m	Yes
LTV	_	1.49%	3.5576	£1,499	£300k - £1m	
	5 year	1.54%		£999	£25k - £299,999	
		1.84%		£0	£25k - £2m	-
	10 year	2.49%		£999	£25k - £1m	_
		2.59%		£0	£25k - £2m	
	2 year	1.39%		£1,499	£500k - £1m	
		1.44%		£999	£25k - £499,999	-
		1.84%		£0	£25k - £1m	
	3 year	1.44%		£999	£25k - £1m	
75.01% - 80%		1.84%	3.59%	£0		Yes
LTV		1.69%	3.33 70	£1,499	£300k - £1m	163
	5 year	1.74%		£999	£25k - £299,999	
		2.09%		£0	£25k - £1m	
	10 year	2.79%		£999	£25k - £1m	
	10 year	2.89%		£0		
		1.44%		£1,499	£500k - £750k	
	2 year	1.49%		£999	£25k - £499,999	
		1.89%		£0	£25k - £750k	
	3 year	1.49%		£999	£25k - £750k	
80.01% - 85%	J year	1.89%	3.59%	£0	IZJK - I/JOK	Yes
LTV		1.99%	J.JJ /0	£1,499	£300k - £750k	162
	5 year	2.09%		£999	£25k - £299,999	
		2.32%		£0	£25k - £750k	
	10 year	3.44%		£999	£25k - £750k	
	io year	3.54%		£0	IZJK - I/JUK	

#### House Purchase for First Time Buyers (excluding Equity Share)

#### **Product features:**

- First Time Buyer (FTB) products available up to 95% LTV<sup>6</sup>
- £500 cashback for all FTBs<sup>4</sup>
- Range of products with zero product fees
- Free standard valuation with all purchase products<sup>2</sup>
- For fixed rates only: Nationwide Helping Hand mortgage is available with our 5 and 10 year fixed rate products, up to 90% LTV. Please see page 21 for details.

	Deal Period	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>
	2	1.81%	-	£999	£25k - £500k	
	2 year	2.14%		£0	125K - 1500K	
85.01% - 90%	2 4004	1.81%	3.59%	£999	£25k - £500k	Yes
LTV	3 year	2.14%		£0		
		2.49%		£999	£25k - £500k	
	5 year	2.64%		£0		
	2 year	2.79%		£999	C2E1, CE001,	
	2 year	2.89%		£25k - £500k	IZJK - IJUUK	
90.01% - 95%	2	2.79%	3.59%	£999	COEL CEOOL	Voc
LTV	3 year	2.89%	3.33%	£25k - £500k	IZJK - IJUUK	Yes 
	_	3.19%		£999	£25k - £500k	
	5 year	3.24%		£0		

# House Purchase for First Time Buyers (excluding Equity Share)

#### **Tracker mortgages**

	Deal Period	Difference from Base Rate	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size <sup>3</sup>	Early Repayment Charge <sup>8</sup>
		+0.79%	0.89%		£1,499	£500k - £1m	
Up to 60% LTV	2 year	+0.84%	0.94%	3.59%	£999	£25k - £499,999	No
		+1.34%	1.44%		£0	£25k - £2m	
		+0.89%	0.99%		£1,499	£500k - £1m	
60.01% - 75% LTV	2 year	+0.94%	1.04%	3.59%	£999	£25k - £499,999	No
		+1.34%	1.44%		£0	£25k - £2m	
	2 year	+0.89%	0.99%	3.59%	£1,499	£500k - £1m	No
75.01% - 80% LTV		+0.94%	1.04%		£999	£25k - £499,999	
		+1.34%	1.44%		£0	£25k - £1m	
		+0.94%	1.04%		£1,499	£500k - £750k	
80.01% - 85% LTV	2 year	+0.99%	1.09%	3.59%	£999	£25k - £499,999	No
		+1.39%	1.49%		£0	£25k - £750k	
85.01% - 90%	2	+1.31%	1.41%	3.59%	£999	£25k - £500k	No
LTV	2 year	+1.64%	1.74%	3.33%	£0	IZOK - IOUUK	INU
90.01% - 95%	2	+2.29%	2.39%	2.500/	£999	£25k - £500k	No
LTV	2 year	+2.39%	2.49%	3.59%	£0		No

# **Equity Share House Purchase for New Borrowers and First Time Buyers**

#### **Product features:**

- Free standard valuation with all purchase products<sup>2</sup>
- Range of products with zero product fees
- £500 cashback for all First Time Buyers (FTB)4
- Flexible features come as standard on all fixed products:
  - Overpayments up to 10% of the initial balance per annum<sup>8</sup>
  - Unlimited overpayments on tracker products
  - Underpayments subject to Nationwide prior approval

#### **Fixed rate mortgages**

	Deal Period	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>
	2 4000	1.39%		£999	£25k - £1m	
Un to 600/ LTV	2 year	1.89%	3.59%	£0	£25k - £2m	Yes
Up to 60% LTV	Even	1.49%		£999	£25k - £1m	tes
	5 year	1.89%		£0	£25k - £2m	
	2 year	1.49%	3.59%	£999	£25k - £1m	
60.01% - 75%		1.89%		£0	£25k - £2m	Yes
LTV	F	1.55%		£999	£25k - £1m	tes
	5 year	1.89%		£0	£25k - £2m	
	2 4000	1.84%		£999	£25k - £1m	
75.01% - 80% LTV	2 year	2.14%	3.59%	£0		V
	5 year	2.04%	3.39%	£999		Yes
		2.24%		£0		

#### **Tracker mortgages**

	Deal Period	Difference from Base Rate	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>
Up to 60% LTV	2	+0.89%	0.99%	3.59%	£999	£25k - £1m	- No
	2 year	+1.39%	1.49%	3.33%	£0	£25k - £2m	
60.01% - 75%	2 year	+0.99%	1.09%	3.59%	£999	£25k - £1m	- No
LTV	2 year	+1.39%	1.49%		£0	£25k - £2m	
75.01% - 80% LTV	2 year	+1.34%	1.44%	3.59%	£999	£25k - £1m	No
		+1.64%	1.74%	5.59%	3.59%	5.59%	£0

#### **Remortgage for New Borrowers**

#### **Product features:**

- Free standard valuation<sup>2</sup> and the choice of free standard legal fees<sup>5</sup> or £500 cashback<sup>4</sup> on all remortgage products
- Remortgage rates available up to 90% LTV on standard repayment mortgages, including customers increasing borrowing to pay off a Help to Buy Equity Loan in full<sup>7</sup>
- Remortgage rates available up to 60% LTV on Interest Only mortgages, subject to criteria

	Deal Period	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>
		1.29%		£1,499	£500k - £1m	
	2 year	1.34%		£999	£25k - £499,999	
		1.69%		£0	£25k - £2m	
	2 4004	1.34%		£999	£25k - £1m	
Un to 60% LTV	3 year	1.69%	2 500/	£0	£25k - £2m	Yes
Up to 60% LTV		1.39%	3.59%	£1,499	£300k - £1m	res
	5 year	1.44%		£999	£25k-£299,999	
		1.69%		£0	£25k - £2m	
	10	1.99%		£999	£25k - £1m	
	10 year	2.19%		£0	£25k - £2m	
	2,,,,,,,,	1.44%		£999	£25k - £1m	
60.01% - 75% LTV	2 year	1.69%		£0	£25k - £2m	
	2	1.44%		£999	£25k - £1m	
	3 year	1.69%	2	£0	£25k - £2m	\/
	5 year	1.54%	3.59%	£999	£25k - £1m	Yes
		1.75%		£0	£25k - £2m	
	10	2.34%		£999	£25k - £1m	
	10 year	2.59%		£0	£25k - £2m	
	2,,,,,,,,	1.44%		£999		
	2 year	1.89%		£0		
75.01% - 80%	2	1.44%		£999		
	3 year	1.89%	2 500/	£0	£25k - £1m	Yes
LTV	F	1.84%	3.59%	£999	123K-IIII	tes
	5 year	2.15%		£0		
	10 year	2.79%		£999		
	io year	2.89%		£0		
	2 4025	1.56%		£999		
	2 year	1.89%		£O		
	2 4024	1.56%		£999		
80.01% - 85%	3 year	1.89%	3.59%	£O	£25k - £750k	Yes
LTV	5 year	2.07%	3.39 /0	£999	123K - 1730K	162
	5 year	2.34%		£O		
	10 year	3.44%		£999		
	io year	3.54%		£O		
	2 year	2.09%		£999		
	2 year	2.39%		£0		
	3 year	2.09%		£999		
85.01% - 90%	J year	2.39%	3.59%	£0	£25k - £500k	Vac
LTV	5 year	2.79%	3.59%	£999	±25k-±500k	Yes
	J year	2.99%		£0		
	10 year	3.89%		£999		
	io yeai	3.99%		£0		

# **Remortgage for New Borrowers**

# **Tracker mortgages**

	Deal Period	Difference from Base Rate	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>
		+0.79%	0.89%	3.59%	£1,499	£500k - £1m	
Up to 60% LTV	2 year	+0.84%	0.94%		£999	£25k - £499,999	No
		+1.19%	1.29%		£0	£25k - £2m	
60.01% - 75%	2 year	+0.94%	1.04%	3.59%	£999	£25k - £1m	No
LTV		+1.19%	1.29%		£0	£25k - £2m	
75.01% - 80%	2	+0.94%	1.04%	3.59%	£999	£25k - £1m	No
LTV	2 year	+1.39%	1.49%	3.39%	£0	123K-11M	
80.01% - 85%	2	+1.06%	1.16%	3.59%	£999	£25k - £750k	No
LTV	2 year	+1.39%	1.49%	3.39%	£0	123K - 173UK	No
85.01% - 90%	2	+1.59%	1.69%	3.59%	£999	£25k - £500k	No
LTV	2 year	+1.89%	1.99%		£0		No

# **Existing Borrowers House Purchase** (excluding Equity Share)

#### **Product features:**

- Free standard valuation with all purchase products<sup>2</sup>
- Range of products with zero product fees

	Deal Period	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>
		1.19%		£1,499	£500k - £1m	
	2 year	1.24%		£999	£5k - £499,999	
		1.59%		£0	£5k - £2m	
Un to 600/ LTV	2	1.24%		£999	£5k - £1m	Yes
	3 year	1.59%	3.59%	£0	£5k - £2m	
Up to 60% LTV		1.32%	3.39%	£1,499	£300k - £1m	i ies
	5 year	1.35%		£999	£5k - £299,999	
		1.59%		£0	£5k - £2m	
	10 year	1.99%		£999	£5k - £1m	
	10 year	2.14%		£0	£5k - £2m	
		1.24%		£1,499	£500k - £1m	
	2 year	1.29%		£999	£5k - £499,999	
		1.59%		£0	£5k - £2m	
	3 year	1.29%		£999	£5k - £1m	Yes
60.01% - 75%		1.59%	3.59%	£0	£5k - £2m	
LTV		1.44%	3.59%	£1,499	£300k - £1m	
	5 year	1.49%		£999	£5k - £299,999	
		1.68%		£0	£5k - £2m	
	10	2.34%		£999	£5k - £1m	
	10 year	2.59%		£0	£5k - £2m	
		1.29%		£1,499	£500k - £1m	
	2 year	1.34%		£999	£5k - £499,999	
		1.64%		£0	£5k - £1m	
	2	1.34%		£999	CEI. C1	
75.01% - 80%	3 year	1.64%	2.500/	£0	£5k - £1m	V
LTV		1.69%	3.59%	£1,499	£300k - £1m	Yes
	5 year	1.74%		£999	£5k - £299,999	
		1.99%		£0	£5k - £1m	
	10	2.74%		£999	£5k - £1m	
	10 year	2.89%		£0	±5K-±1M	
		1.34%		£1,499	£500k - £750k	
	2 year	1.39%		£999	£5k - £499,999	
		1.69%		£0	£5k - £750k	
	2,,,,,,,,	1.39%		£999	CEL CZEOL	
80.01% - 85%	3 year	1.69%	3.500/	£0	£5k - £750k	Van
LTV		1.98%	3.59%	£1,499	£300k - £750k	Yes
	5 year	2.03%	ĺ	£999	£5k - £299,999	
		2.24%		£0	£5k - £750k	
	10	3.44%		£999	CEL. C7501.	
	10 year	3.54%		£0	£5k - £750k	

### **Existing Borrowers House Purchase** (excluding Equity Share)

#### **Product features:**

- Free standard valuation with all purchase products<sup>2</sup>
- Range of products with zero product fees

	Deal Period	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size <sup>3</sup>	Early Repayment Charge <sup>8</sup>	
	2 year	1.74%		£999	£5k - £500k		
	2 year	1.99%		£0	IJK - IJUUK		
	3 year	1.74%		£999	£5k - £500k		
85.01% - 90% LTV	3 year	1.99%	3.59%	£0	ISK - ISUUK	Vos	
	5 year	2.47%	3.39%	£999	£5k - £500k	- Yes	
	J year	2.64%		£0	ISK - ISUUK		
	10 year	3.74%		£999	£5k - £500k		
		3.84%		£0	IJK - IJUUK		
	2 4004	2.67%		£999	£5k - £500k		
	2 year	2.79%		£0	ISK - ISUUK		
90.01% - 95%	2	2.67%	2 500/	£999	£5k - £500k	Vos	
LTV	3 year	2.79%	3.59%	£0	IDK - IDUUK	Yes -	
	E voor	3.19%		£999	£5k - £500k		
	5 year	3.24%		£0	LJK - 1300K		

# **Existing Borrowers House Purchase** (excluding Equity Share)

#### **Tracker mortgages**

	Deal Period	Difference from Base Rate	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size <sup>3</sup>	Early Repayment Charge <sup>8</sup>
		+0.69%	0.79%		£1,499	£500k - £1m	
Up to 60% LTV	2 year	+0.74%	0.84%	3.59%	£999	£5k - £499,999	No
		+1.09%	1.19%		£0	£5k - £2m	
		+0.74%	0.84%	3.59%	£1,499	£500k - £1m	
60.01% - 75% LTV	2 year	+0.79%	0.89%		£999	£5k - £499,999	No
		+1.09%	1.19%		£0	£5k - £2m	
	2 year	+0.79%	0.89%	3.59%	£1,499	£500k - £1m	
75.01% - 80% LTV		+0.84%	0.94%		£999	£5k - £499,999	No
		+1.14%	1.24%		£0	£5k - £1m	
		+0.84%	0.94%		£1,499	£500k - £750k	No
80.01% - 85% LTV	2 year	+0.89%	0.99%	3.59%	£999	£5k - £499,999	
		+1.19%	1.29%		£0	£5k - £750k	
85.01% - 90%	2	+1.24%	1.34%	2 500/	£999	CEN CEOOK	No
LTV	2 year	+1.49%	1.59%	3.59%	£0	£5k - £500k	INO
90.01% - 95%	2 4025	+2.17%	2.27%	2 500/	£999	CEI CEOC!	No
LTV	2 year	+2.29%	2.39%	3.59%	£0	£5k - £500k	

# **Equity Share Existing Borrowers House Purchase**

#### **Product features:**

- Free standard valuation with all purchase products<sup>2</sup>
- Range of products with zero product fees

#### **Fixed rate mortgages**

	Deal Period	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>
	2 year	1.39%		£999	£5k - £1m	
Up to 60% LTV	2 year	1.89%	3.59%	£0	£5k - £2m	Yes
ορ το 60 / <sub>0</sub> Ει <b>ν</b>	5 year	1.49%	3.39%	£999	£5k - £1m	tes
	5 year	1.89%		£0	£5k - £2m	
	2 year	1.49%		£999	£5k - £1m	
60.01% - 75%		1.89%	3.59%	£0	£5k - £2m	Yes
LTV	5 year	1.55%	3.59%	£999	£5k - £1m	tes
	5 year	1.89%		£0	£5k - £2m	
	2 year	1.84%		£999		Yes
75.01% - 80% LTV	2 year	2.14%	3.59%	£0	£5k - £1m	
	5 year	2.04%	3.33 /6	£999	TOK - EIIII	
		2.24%		£0		

#### **Tracker mortgages**

	Deal Period	Difference from Base Rate	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>
Up to 60% LTV	2 200	+0.89%	0.99%	2 50%	£999	£5k - £1m	- No
	2 year	+1.39%	1.49%	3.59%	£0	£5k - £2m	
60.01% - 75%	2	+0.99%	1.09%	3.59%	£999	£5k - £1m	No
LTV	2 year	+1.39%	1.49%		£0	£5k - £2m	
75.01% - 80% LTV	2 year	+1.34%	1.44%	3.59%	£999	£5k - £1m	No
		+1.64%	1.74%		£0	ISK-LIM	No

# **Existing Borrowers Additional Borrowing** (Further Advance)

#### **Product features:**

- Minimum loan size of £5k<sup>9</sup>
- No product fees on selected products
- Maximum LTV of 90%

	Deal Period	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>
		1.14%		£999	£5k - £1m	
	2 year	1.39%		£0	£5k - £2m	
		1.14%		£999	£5k - £1m	
	3 year	1.39%	2 = 20/	£0	£5k - £2m	
Up to 60% LTV	_	1.26%	3.59%	£999	£5k - £1m	Yes
	5 year	1.49%		£0	£5k - £2m £5k - £1m	
	-10	1.99%		£999		
	10 year	2.09%		£0	£5k - £2m	
		1.19%		£999	£5k - £1m	
	2 year	1.47%		£0	£5k - £2m	
		1.19%		£999	£5k - £1m	
60.01% - 75%	3 year	1.47%		£0	£5k - £2m	
LTV	_	1.39%	3.59%	£999	£5k - £1m	Yes
	5 year	1.58%		£0	£5k - £2m	
	10 year	2.19%		£999	£5k - £1m	
		2.54%		£0	£5k - £2m	
	2	1.29%		£999		
	2 year	1.64%		£0		
	3 year	1.29%		£999		
75.01% - 80%	3 year	1.64%	3.59%	£0	£5k - £1m	Yes
LTV	5 year	1.64%	3.59%	£999	IJK-IIII	ies
		1.89%		£0		
	10 year	2.74%		£999		
		2.89%		£0		
	2 year	1.34%		£999		
	2 year	1.69%		£0		
	3 year	1.34%		£999		
80.01% - 85%	3 year	1.69%	3.59%	£0	£5k - £750k	Yes
LTV	5 year	1.93%	3.33 /6	£999	15K - 1750K	163
	5 year	2.19%		£0		
	10 year	3.44%		£999		
	10 year	3.54%		£0		
	2 year	1.69%		£999		
	_ ,	1.99%		£0		
	3 year	1.69%		£999		
85.01% - 90%	- Jeui	1.99%	3.59%	£0	£5k - £500k	Yes
LTV	5 year	2.42%	2.23 //	£999		163
		2.64%		£0		
	10 year	3.74%		£999		
		3.84%		£0		

# **Existing Borrowers Additional Borrowing** (Further Advance)

#### **Tracker mortgages**

	Deal Period	Difference from Base Rate	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>
Un to 60% LTV	2 year	+0.69%	0.79%	3.59%	£999	£5k - £1m	No
Up to 60% LTV	2 year	+1.09%	1.19%	3.39%	£0	£5k - £2m	INO
60.01% - 75%	2 year	+0.74%	0.84%	3.59%	£999	£5k - £1m	No
LTV	2 year	+1.09%	1.19%		£0	£5k - £2m	INO
75.01% - 80%	2 4025	+0.79%	0.89%	3.59%	£999	- £5k - £1m	No
LTV	2 year	+1.14%	1.24%		£0		
80.01% - 85%	2	+0.84%	0.94%	3.59%	£999	CEL C7EOL	No
LTV	2 year	+1.19%	1.29%	3.39%	£0	£5k - £750k	INO
85.01% - 90%	2	+1.19%	1.29%	2 500/	£999	£5k - £500k	No
LTV	2 year	+1.49%	1.59%	3.59%	£0		

# **Existing Borrowers - Green Additional Borrowing**

#### **Product features:**

- Free standard valuation with all purchase products<sup>2</sup>
- To qualify for our Green Additional Borrowing rate, you must use at least 50% of what you borrow for 'green purchases'.
   This includes certain energy efficient home improvements such as solar panels, boiler upgrades or insulation.

	Deal Period	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>	
Up to 60% LTV	2 year	0.94%	3.59%	£0	£5k - £25k	Yes	
Op to 60 % LIV	5 year	0.54 /6	3.33 /6	20	ESK-EZSK	ies	
60.01% - 75%	2 year	0.94%	3.59%	£0	£5k - £25k	Yes	
LTV	5 year	0.94%	3.39%	10	13K - 123K	fes	
75.01% - 80%	2 year	0.94%	3.59%	£0	£5k - £25k	Yes	
LTV	5 year	0.54 /6	3.39 /6	10	EJK - EZJK		
80.01% - 85%	2 year	0.94%	3.59%	£0	£5k - £25k	Yes	
LTV	5 year	0.54 /6	3.33 /6	10	IJK - IZJK	ies	
85.01% - 90%	2 year	0.94%	3.59%	£0	CEL COEL	Yes	
LTV	5 year	0.34%	3.39%	£0	£5k - £25k	res	

### **Existing Borrowers Rate Switch**

#### **Product features:**

- No product fees on selected products
- Flexible features come as standard on all fixed products:
  - Overpayments up to 10% of the initial balance per annum8
  - Underpayments subject to Nationwide prior approval

	Deal Period	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>
	2 year	1.14%		£999		
	2 year	1.39%		£0		
	3 year	1.14%		£999		
U- t- C00/ LTV	3 year	1.39%	3.59%	£0	£1k - £5m	Yes
Up to 60% LTV	5 year	1.26%	3.59%	£999	IIK-IOM	res
	5 year	1.49%		£0		
	10 year	1.99%		£999		
	io year	2.09%		£0		
	2 year	1.19%		£999		
	2 year	1.47%		£0		
	3 year	1.19%		£999		
60.01% - 75%		1.47%	3.59%	£0	£1k - £5m	Yes
LTV	5 year	1.39%	3.33 /6	£999		165
		1.58%		£0		
	10 year	2.19%		£999		
	io yeai	2.54%		£0		
	2 year	1.29%		£999		
	2 year	1.64%		£0		
	3 year	1.29%		£999		
75.01% - 80%	3 year	1.64%	3.59%	£0	£1k - £5m	Yes
LTV	5 year	1.64%	3.33 /0	£999	LIK LOIH	103
	<i>5</i> year	1.89%		£0		
	10 year	2.74%		£999		
	io year	2.89%		£0		

# **Existing Borrowers Rate Switch**

# Fixed rate mortgages continued

	Deal Period	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>	
	2	1.34%		£999			
	2 year	1.69%		£0			
	3 year	1.34%		£999			
80.01% - 85%	5 year	1.69%	3.59%	£0	C11. C5		
LTV	5 year	1.93%	3.39%	£999	£1k - £5m	Yes	
	5 year	2.19%		£0			
	10 year	3.44%		£999			
	io year	3.54%		£0			
	2 year	1.69%		£999		Yes	
	2 year	1.99%		£0			
	3 year	1.69%		£999			
85.01% - 90%		1.99%	3.59%	£0	- £1k - £5m -		
LTV	5 year	2.42%	3.33 /6	£999			
		2.64%		£0			
	10 year	3.74%		£999			
	10 year	3.84%		£0			
	2 year	2.62%		£999			
	2 year	2.79%		£0			
90.01% - 95%	3 year	2.62%	3.59%	£999	£1k - £5m	Yes	
LTV	J year	2.79%	J.J3 /0	£0	£1K - £5M	Yes	
	5 year	3.14%		£999			
	3 year	3.24%		£0			

# **Existing Borrowers Rate Switch**

### **Tracker mortgages**

	Deal Period	Difference from Base Rate	Initial Rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>
Up to 60% LTV	2	+0.69%	0.79%	3.59%	£999	£1k - £5m	No
op to 60 % Li v	2 year	+1.09%	1.19%	3.39%	£0	LIK-LOIII	
60.01% - 75%	2 200	+0.74%	0.84%	3.59%	£999	£1k - £5m	No
LTV	LTV 2 year	+1.09%	1.19%	3.39%	£0	LIK-ISIII	INO
75.01% - 80%	2 200	+0.79%	0.89%	3.59%	£999	- £1k - £5m	No
LTV	2 year	+1.14%	1.24%		£0		NO
80.01% - 85%	2 2000	+0.84%	0.94%	3.59%	£999	- £1k - £5m	No
LTV	2 year	+1.19%	1.29%	3.39%	£0		
85.01% - 90%	2 200	+1.19%	1.29%	3.59%	£999	£1k - £5m	No
LTV	2 year	+1.49%	1.59%	3.39%	£0	LIK-13III	INO
90.01% - 95%	2	+2.12%	2.22%	3.59%	£999	241 25	No
LTV	2 year	+2.29%	2.39%		£0	£1k - £5m	

#### **Additional Borrowing when switching**

#### **Product features:**

- Only for customers who are also switching an existing mortgage account, with both applications being submitted on the same day. If the applications are not submitted on the same day customers can choose a product from our standard range.
- No product fees on selected products
- Flexible features come as standard on all fixed products:
  - Overpayments up to 10% of the initial balance per annum<sup>8</sup>
  - Underpayments subject to Nationwide prior approval

	Deal Period	Initial rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>	
	2 year	1.14%					
Up to 60% LTV	3 year	1.14%	3.59%	£0	£5k - £1m		
υρ το 60 % Ει ν	5 year	1.26%	3.39 /6		ESK-EIIII	Yes	
	10 year	1.99%					
	2 year	1.19%		£O			
60.01% - 75%	3 year	1.19%	3.59%		£5k - £1m	Vos	
LTV	5 year	1.39%	3.39%		±5K-±IM	Yes	
	10 year	2.19%					
	2 year	1.29%	3.59%				
75.01% - 80%	3 year	1.29%		£0	£5k - £1m	Yes	
LTV	5 year	1.64%			2510 21111	163	
	10 year	2.74%					
	2 year	1.34%					
80.01% - 85%	3 year	1.34%	3.59%	£0	£5k - £750k	Yes	
LTV	5 year	1.93%	3.33 /6	10	138 - 17308	163	
	10 year	3.44%					
	2 year	1.69%					
85.01% - 90%	3 year	1.69%	3.59%	£0	£5k - £500k	Yes	
LTV	5 year	2.42%	3.35 /6	10	£SK-£SUUK	Yes	
	10 year	3.74%					

# **Additional Borrowing when switching**

# **Tracker mortgages**

	Deal Period	Difference from Base Rate	Initial Rate	Followed by our variable SMR <sup>1</sup>	Product fee	Loan size³	Early Repayment Charge <sup>8</sup>
Up to 60% LTV	2 year	+0.69%	0.79%	3.59%		£5k - £1m	No
60.01% - 75% LTV	2 year	+0.74%	0.84%	3.59%		£5k - £1m	No
75.01% - 80% LTV	2 year	+0.79%	0.89%	3.59%	£0	£5k - £1m	No
80.01% - 85% LTV	2 year	+0.84%	0.94%	3.59%		£5k - £750k	No
85.01% - 90% LTV	2 year	+1.19%	1.29%	3.59%		£5k - £500k	No

#### **Notes**

#### **Important Information**

- 1 SMR refers to the variable Standard Mortgage Rate (The SMR has no upper limit or cap).
- 2 Charges will apply for a Home Survey Level 2 report. See page 21 for full details.
- 3 Loan size and LTV are dependent upon the circumstances of the application, for full details please refer to the lending criteria.
- 4 Cashback will be paid per account and is payable to customers within one month of completion of the mortgage.
- 5 Free legal fees cover the conveyancer's professional charges relating to the remortgage when using one of our panel managers.
- 6 Subject to product/property type, house purchase only.
- 7 If your client is increasing their borrowing, the maximum LTV for standard repayment remortgages is 90%, unless your client is consolidating debts or paying off a non-Help to Buy second charge, in which case the maximum is 80%.
- 8 Please refer to the Early Repayment Charges section below for full details.
- 9 The minimum lending amount is £10,000 for all reasons except home improvements, which has a minimum lending of £5,000. See Lending Criteria for full details.

#### **Interest Only Mortgages**

New Interest Only lending is available subject to the following criteria:

- Main residence Remortgage and House Purchase only, excluding first time buyers and members porting an existing mortgage
- Maximum 60% LTV
- Maximum 25 year term or retirement if sooner
- Minimum income: £75,000 for single applicants/£100,000 for joint applications
- · Minimum equity levels:
  - a. £300,000 for Greater London/Outer Metropolitan
  - b. £250,000 for Outer South East
  - c. £200,000 for all other UK regions
- Sale of main residence repayment strategy

Before an Interest Only mortgage is offered, the customer/s must sign the Interest Only declaration form.

For a copy of the form or more information on Nationwide's Interest Only mortgage go to www.nationwide-intermediary/interest-only.

#### **Fixed and Tracker Mortgages**

Fixed and tracker rates are limited offers and may be withdrawn at any time. All mortgages have a range of flexible features to help your clients manage their mortgage in a way that suits their lifestyle. Overpayments and underpayments are available but subject to conditions. Free valuation and free standard legal fees for House Purchase and Remortgage customers.

#### **Tracker Mortgages**

All of our tracker products assume a Bank of England Base Rate of 0.10% and rates are correct at time of going to print. All of our tracker products reserved after 12 June 2009 have a floor of 0.00%. This means that if the Bank of England Base rate were to fall to 0.00% or less during the tracker period the rate payable will be 0.00% plus the agreed set percentage above the Bank of England base rate. This means that the rate payable will never go below 0.00% plus the additional percentage rate of the tracker mortgage.

#### **Early Repayment Charges (ERC)**

	Fixed Rate Deal Period			
	2 years	3 years	5 years	10 years
Year 1	1.25%	1.75%	3.00%	5.50%
Year 2	0.75%	1.50%	3.00%	5.50%
Year 3	-	0.75%	2.50%	5.50%
Year 4			1.75%	5.50%
Year 5			0.75%	5.00%
Year 6			-	4.50%
Year 7				3.75%
Year8				3.00%
Year 9				2.00%
Year 10				1.00%

For products reserved on or after the 1 December 2021, the percentage charge payable will reduce year on year during the product deal period, as detailed in the ERC table. ERC don't currently apply to tracker rate products. For products reserved prior to this date, please refer to the client's mortgage offer. A maximum overpayment allowance is only applicable if an ERC applies to the product. Where a product has no ERC, there is no maximum overpayment allowance. A redemption fee is charged if your client repays their main mortgage in full more than 10 years before the natural term ends, unless they are taking a new Nationwide mortgage at the same time. ERCs aren't applied when on BMR/SMR.

#### **Additional information**

The product reservation is valid for 90 days from reservation. On the 91st day the product expires unless an offer has been issued. To continue with the case, a new product must be reserved and new product/booking fees must be paid (where applicable). For fully submitted applications please use the 'Amend Case' option in NFI Online or call the mortgage service centre. Cases that are at DIP/Product Reservation stage must be rekeyed.

A product fee may be payable depending on the product selected. Some products are available without a product fee. If you recommend this option your client will pay a higher rate of interest over the deal period compared to the product fee option.

If you recommend the option with the product fee they can pay this when they apply or they can add it to their loan, the total of the loan plus the fee mustn't exceed the client's affordable amount. If they add this fee to their loan they will be charged interest on it during the term of the loan.

Please note that if you reserve a product for your client, but your advice changes and you reserve a different product, they'll receive a full refund of the product fee (if one was paid). The client will be charged a product fee (which may be added to the loan) for the second product reserved.

Should your client need to change their property post submission of their full mortgage application, then a new application will be required. This will require payment of a new product reserved from the rates available at the time of reapplication. Please note that fee refunds can take up to 2 weeks. We reserve the right to request the product fee should the mortgage not complete.

Nationwide mortgages reserved on or before 29 April 2009, or 30 May 2009 for the Derbyshire Building Society or 14 June 2009 for the Cheshire Building Society will revert to the Base Mortgage Rate (BMR) at the end of the initial term. If your client chooses to switch to a new Nationwide mortgage product, the new product will currently revert onto our Standard Mortgage Rate (SMR). The SMR will apply to Dunfermline Building Society mortgages. Both are variable rates which we may vary in accordance with our mortgage terms and conditions. However, the BMR is guaranteed to be no more than 2% above the Bank of England base rate, whilst the SMR has no upper limit or cap. If your client chooses to switch to a new product, it's not possible to switch back to the BMR at a later date.

Former Portman Building Society mortgage customers whose mortgage product was taken out before 28 August 2007 or whose mortgage is now on or linked to the Nationwide Base Mortgage Rate should refer to their mortgage conditions for details of the flexible options and product features that apply to their mortgage. The product features listed in this brochure refer to new Nationwide mortgages.

#### Valuation fees

#### **Mortgage Valuation Fees**

Free standard valuation with all purchase products.

#### **Home Survey Level 2 Report**

Property Price	Home Survey Level 2 report fee
£1 – £100,000	£225
£100,001 – £200,000	£275
£200,001 – £300,000	£325
£300,001 – £400,000	£375
£400,001 – £500,000	£425
£500,001 – £600,000	£450
£600,001 – £700,000	£500
£700,001 – £800,000	£550
£800,001 – £900,000	£600
£900,001 – £1,000,000	£650
£1,000,001 - £1,500,000	£700
£1,500,001 - £2,000,000	£800
£2,000,001 - £2,500,000	£1,000
£2,500,001 - £3,000,000	£1,250
£3,000,001 - £3,500,000	£1,500
£3,500,001 - £4,000,000	£1,700
£4,000,001 - £4,500,000	£1,850
£4,500,001 - £5,000,000	£2,000
£5,000,001 - £6,000,000	£2,250
£6,000,001 - £7,000,000	£2,750
£7,000,001 - £8,000,000	£3,500
£8,000,001 - £9,000,000	£4,500
£9,000,001 - £10,000,000	£6,200

# How the client's Loan-To-Value (LTV) affects the loan size

The tables below show the maximum lending limits for purchases and remortgages dependant upon the circumstances of the application.

Please note: LTVs are tiered and the tables show the maximum LTVs if products are available at that LTV and loan amount. If more than one LTV limit detailed below is applicable to your application, the lowest LTV shall apply.

Max LTV	Max Loan - No Fee Products	Max Loan - All Other Products	
90% - 95%	£500,000	£500,000	
85%	£750,000	£750,000	
80%	£1,000,000	£1,000,000	
75%	£2,000,000	N/A	

#### **Property Type LTV limits**

	Max LTV	Max Loan
New build flat	75%	£1M
New build house	85%	£750k
	80%	£1M
Deposit Unlock	95%*	£750,000

#### **Schemes / restrictions**

	Max LTV	Restrictions
Shared ownership	Up to 90% LTV for First Time Buyers, House Purchase, New and Existing Customers moving home	Minimum initial share 25% Subject to product availability restrictions
Equity share (inc. Help to Buy – Equity Loan Scheme)	Dependent on Scheme. Min. deposit of 5% of the full purchase price required	Minimum initial share, open market price/valuation: 75% builder schemes, 50% Government / Co-funded schemes. Dedicated products are applicable and scheme restrictions may apply
Right to buy	Up to 100% of discounted price	+ Additional funds for legal fees and home improvements. Subject to product availability restrictions
2 or more mortgaged properties	85%	Subject to product availability restrictions
Interest Only	60%	Only available on remortgage and house purchase standard ownership types (excludes FTBs and members porting an existing mortgage)
Helping Hand	Borrow up to 90% LTV, depending on property type.	Only available to First Time Buyers and only for standard property purchases.  This scheme uses a different calculation to determine how much customers can borrow. They may be able to borrow more on one of our qualifying 5 and 10 year fixed rate products than on one of our standard mortgages.
Deposit Unlock	95%	*Only available between 90.01% - 95% LTV. Only available on Standard ownership New Build properties. Your client must not own any other mortgaged properties on completion, including Buy to Lets.

#### Abbreviations explained

APRCAnnual Percentage Rate of ChargeBMRBase Mortgage RateEBExisting BorrowerERCEarly Repayment ChargeLTVLoan-To-ValueSMRStandard Mortgage Rate

#### **Use Broker Chat**

9.30am - 5pm (Mondays) and 9am - 5pm (Tuesday - Friday) to talk to us about any pre-application lending criteria enquiries

#### nationwide-intermediary.co.uk/brokerchat

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