

Family Building
Society -

We lend in
retirement



Do you have clients in their 60s, 70s or 80s?

Were they turned down by high street lenders simply because of their age? At Family Building Society, we actively look for ways to help when other lenders can't.

We've also made some significant rate reductions to our mortgage product range which will make your clients even happier!

How can we help?

- **We take into account earned income up to the age of 70** and other sources of income beyond that such as **fixed pensions, pension pots, investment and rental income**. Other income can be considered on a case-by-case basis.
- **We lend in retirement with higher maximum ages than most lenders:**
 - Owner Occupier repayment mortgages, up to a maximum age of 95 at the end of term.
 - Owner Occupier Interest-Only and Buy to Let mortgages, up to a maximum age of 89 when the loan commences.
- **We have a common sense approach to lending** and use real human beings to underwrite each mortgage case.

FIND OUT MORE and see how we can help your clients.

Semi-exclusive products

Did you know that on top of our standard range of products we have additional semi-exclusive products available via our packaging partners? Speak to your local Business Development Manager for more information.

To contact our Mortgage Desk or your local BDM;

CALL US ON: **01372 744155**

OR EMAIL: **mortgage.desk@familybsoc.co.uk**

THE
FAMILY
BUILDING
SOCIETY

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