



## TRM newsletter: Mar 2023 – Training webinars

### MetLife sales training webinars – helping you have better conversations with your clients

At MetLife, we want to make sure advisers are able to have the best quality conversations they can with their clients, and in a way that's beneficial for everyone. That's why we've launched a webinar series that's focused on helping you have those conversations with a sales focus; through a range of insightful topics that aim to offer different perspectives based on our experience.

We have three upcoming webinars that are designed to help you continue growing your business. The three upcoming webinars focus on getting client referrals, networking to grow your client base and raise awareness of your business, and client retention – all important parts of ensuring you're able to maximise the number of people you can help with protection solutions.

Follow the links below to register today:

Client referrals: Thursday 20<sup>th</sup> April at 11:00

(<https://onemetlife.webex.com/weblink/register/rbd28b4cf1f67d62de934b81f167967f0>)

Networking: Thursday 18<sup>th</sup> May at 11:00

(<https://onemetlife.webex.com/weblink/register/rc9245b6bebf2d29ed22fcdc424194fb>)

Client retention: Thursday 15<sup>th</sup> June at 11:00

(<https://onemetlife.webex.com/weblink/register/rceccf297634636a774f99315ca534b48>)

### GP24 now available to all MetLife protection policyholders

When someone gets ill – or their child or partner – it can be difficult to find time to make a GP appointment, meet daily commitments such as going to work, getting the kids to school on time, as well as speak to a GP at a time that's convenient.

That's why we've launched GP24, a virtual GP service provided by HealthHero, that enables all policyholders – old and new – to make GP appointments by phone or video call at a time that suits them.

To find out more about GP24 and how your clients could benefit from the service, visit our website here ([metlife.co.uk/intermediary/protection/main-documents/](https://metlife.co.uk/intermediary/protection/main-documents/)), or to speak to someone about GP24 or any of our protection policies, call us today on 0800 917 2221, or email [protection@metlife.com](mailto:protection@metlife.com)

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