



News bulletin: Zurich Income Protection - A little extra support goes a long way

Sometimes it's the little things that can make all the difference if your client makes a successful claim, we'll pay their monthly benefit, but Zurich's support doesn't end there: We can also guarantee their monthly benefit if their income falls after their policy begins.

When your client is ready, we'll help them get back to work – even topping up some of their income if they earn less than they did before their injury or illness

Your client may go back to a new role, company or even industry. If they are on a reduced income, we'll continue to pay your client a portion of their monthly benefit. And we'll make things as straightforward as possible if their injury or illness returns, by restarting their monthly benefit straightaway. So, as well as helping your client safeguard their income, we do a little bit more to support your client.

[Click here](#) to read our latest Income Protection Sales Aid