



National Friendly are a provider on our panel for Private Medical Insurance, Over 50's Life Plan, Income Protection and also an industry-rare, unique Accident Only Income Protection.

National Friendly are a 155-year-old mutual supporting their members with preparing for life's uncertainties across different life stages. They pride themselves on treating their members individually and tailor their products accordingly. Throughout their existence they've adapted to various changes in the world and evolved their products to meet the needs of their members.

Their **My PMI** offers 4 easy to understand levels and is designed to fit around your clients' needs and budgets.

The **Over 50's Life Plan** offers a solution to those who can't obtain underwritten life cover due to health issues or affordability. Their unique take on underwriting gives customers the opportunity to answer two health questions for the chance to reduce their qualifying period to an industry-leading six months, and to improve the sum assured offered.

For **Income Protection**, National Friendly know the need for a real solution for clients who struggle finding cover due to health conditions and occupational loadings, and do this with a pragmatic approach to underwriting.

National Friendly's unique **Accident Only Income Protection** is a solution for clients who have been declined standard Income Protection elsewhere due to health issues, and is also an option for those in higher risk occupations where cost can be a barrier.

Click here to find out more about who they are and how they can find a solution for your clients with their flexible products.

An Option for Everyone

National Friendly have a new training video added to The Right Mortgage training hub. In this training video, National Friendly covers their key USPs for all products including My PMI, Income Protection, Accident Only, and much more. Please [click here](#) to watch. Don't forget to log your time watch as CPD

