

## Paymentshield - GI Summer School Network Comms

## SCHOOLS OUT, LEARNING'S IN

Although school might be out for the kids, that doesn't mean the learning has to stop!

Paymentshield's GI Academy is filled with educational modules to support your knowledge and further support your GI conversations with clients. With almost 10 hours of CPD accredited learning, there's plenty to keep you busy over the summer.

## GI Academy summer school starts today

With expertly crafted modules to choose from, why not set aside some time and do one module per week and boost your GI knowledge.

Each module is normally broken down into three chapters covering different elements of the module topic, after completing our product based modules, you can check your understanding in our tests area at the end.

The available modules include:

- <u>An introduction to GI</u> shining a light on how important discussing GI with every client is
- <u>Paymentshield Proposition</u> modules focussing on Home Insurance, Landlord's Insurance as well as how to get the most out of Adviser Hub
- <u>Sales Techniques</u> this module covers techniques used by successful advisers to help win client business
- Sales Processes learn about relevant processes, opportunities, tools and resources

## Further support

Outside of the core learning modules, you can also access Paymentshield's learning <u>library</u> filled with a selection of <u>eBooks and whitepapers</u> ranging from "GI specialists' pearls of wisdom" to competing with the internet to win business. Alongside the library, the dedicated <u>events area</u> allows you to watch back Paymentshield's latest <u>webinars</u>, including "The value of your advice" and "Paymentshield's new quote journey".

Both the library and events section will allow for additional CPD hours, which count towards your annual 15-hour requirement.

START LEARNING NOW

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