

# Paul's 2023 Round up

This year has seen its ups and downs within the Mortgage market, but throughout this we have sought to offer the best service, so you could do the same for your clients.

At Skipton, there have been more highs than lows in 2023. Hear more about them from Paul Fenn, Head of Business Development.

## <u>Video</u>

## Some of our 2023 Highlights

### First-Time Buyers

We've helped over 17,000 first-time buyers get the keys to their first home.

### Track Record Mortgage

We launched our first of its kind Track Record mortgage.

#### **Our Service**

- Average time from application to offer 9 days.
- 29% of offers issued in less than 5 days.

#### Income Booster

We renamed JBSP to Income Booster to help customers cut through the jargon.

#### In case you missed it

How could we help your clients buy their first home in the current market conditions? Head over to our Skipton Talks channel to hear our experts & industry guests discuss the opportunities, and how we're helping more first-time buyers into homes.

## **Visit Skipton Talks now**