



Network Partner Bulletin



Welcome back to the monthly performance updates for **residential mortgages**.

We will provide monthly updates to track progress throughout **2024**.



Prioritising Borrowers with Residential Mortgages

At West One, we put borrowers first with our residential mortgage products. We offer competitive rates and personalised solutions to align with their financial goals. Our team is dedicated to transparency and providing the best possible service throughout the mortgage journey.

Homeowners' Knowledge Gap on Homebuying Fees

Recent survey shows that 81% of British homeowners lack knowledge about mortgage fees. Nearly one million mortgages will be up for renewal by September 2024, making it challenging for people to find good deals in a turbulent market. The survey also found that 91% were unfamiliar with higher lending charges, 85% with early repayment charges (ERCs), and 54% with Stamp Duty.

Partner Performance	Total	
	May	YTD
 Enquiries	0	8 - £1.86m
 Applications	1 - £0.07m	6 - £0.86m
 Offer	1 - £0.33m	1 - £0.33m
 Completions	1	1
 Total Deal Value	£0.33m	£0.33
 Total Commission	£1,301.98	£1,301.98

[Broker Company Submission Details - Read more here](#)

To find out more about our products and service please talk to a member of our broker support team at **0333 1234 556** or email:

brokersupport@westoneloans.co.uk.