



A new way to submit income protection with The Exeter is here

Have you tried The Exeter's new pre-sales underwriting and application tool for income protection yet?

By using the new system you'll benefit from:

- **New product enhancements** – you'll gain access to their latest Income First product enhancements, including improved fixed benefit option, indexation updates and more.
- **Improved user experience** – no more back and forth to change details! Everything is managed from one screen and updated as you go.
- **Instant underwriting decision** – in most cases you'll know immediately what terms may be offered based on the information you've provided.
- **No re-keying of information** – any details you enter during a pre-sale query will automatically be carried through when you convert your quote to an application.
- **Intuitive underwriting questionnaire** – enter the details from your client in any order, each section can be completed individually.

If you aren't registered with The Exeter or haven't received login details to the new system yet, please contact The Exeter on 0300 123 3207 or salesupport@the-exeter.com to get registered, their dedicated Account Managers are happy to help you.

If you want to find out more about The Exeter and their products, you can [book a demo](#).