

100% Concessionary Purchase

We're delighted to announce that we've enhanced our Concessionary Purchase criteria, and will be offering **100% Concessionary Purchase**.

What does this mean for your customers?

- ✓ The improvement enables customers to purchase a property below market value. This is available for purchases from family *and* from landlords.
- ✓ Your customers could borrow up to 100% Loan to Purchase Price, with **no deposit required**, up to a maximum of 75% LTV of full market value.

[Discover more](#)

Opportunities in estate planning?

Our recent Specialist Lending Study revealed that **32% of respondents identified saving for a deposit as one of the largest barriers** to purchasing a property.

Have you had any conversations with customers exploring downsizing?

Opportunities in the BTL market

Over recent years, we've seen a decline in landlord profits and an increase in landlords selling their properties.

Do you know any landlords exploring restructuring their portfolio?

[Get in touch](#)

