

The Debrief

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Protection Facts 2025/26

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Safeguarding renters - The essential benefits of income protection

It's not only those with mortgages who are vulnerable to illness or injury, tenants are a prime target market for income protection. Jon Hall delves into the renter protection gap and opportunity.

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Income protection isn't mortgage protection... Or is it?

When it comes to mortgage protection, many advisers don't consider income protection as a suitable option. We explore the growing popularity of income protection and how it may just be the right fit for the changing mortgage landscape.

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Unlocking the potential of mortgage protection

Mortgage protection products are essential for safeguarding homeowners' financial future, but engaging customers effectively requires a strategic approach. In this article we delve into the multiple triggers that are necessary to convert customers to protection products.

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Spend, gift, or protect? Consider the role of protection to help your clients manage the proposed new death tax on pensions in our latest vodcast.

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