



Are you keeping up with Just Covered?

Our Just Covered podcast is a must-listen for any dedicated adviser – whether you’re looking for pioneering insights, the latest news, refreshing and game-changing perspectives, or even just some career-affirming advice.

It’s made by advisers for advisers. Since its launch in December 2022, we’ve created over 30 episodes. Every time, hosts Hazel Johnston and Wayne Holcombe chat with notable professionals who live and breathe their subject, sharing thought-provoking ideas and powerful stories.

“Being an adviser can be a lonely job, so I felt it was important to create a platform where you could learn from your peers” Hazel Johnston, Business Development Director and host

What’s been covered?

Each episode offers something unique to shape your financial strategies and professional thinking around. In the last few years, we’ve tackled:

- Protection policies
- Mortgages
- Financial planning
- Real-life scenarios
- Wealth and cashflow modelling
- Hints, tips and more.

“I love hearing all the different stories. You can tell they genuinely care about their clients, and it’s fascinating to hear how they tackle challenges that come their way” Wayne Holcombe, Account Director and host

Recent must-hear episodes

There’s been so many great chats full of wisdom, it’s hard to choose. But here are just a few inspiring insights from recent months:

- **“Be comfortable with the uncomfortable”**

When we met Sidney Wager, Managing Director at L&C, his original perspective shone through immediately. Reflecting on a long and diverse career, he shared some real gems about career longevity, professional agility and adapting to change:

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- **“Talk to your clients like they’re your friends”**

Charley O’Neill, from Mortgage Mum, is a role model for anyone seeking their own path through the industry – especially women. She’s successfully built a unique way of working that has benefits for both sides of the client-adviser relationship:

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- **“Helping people is a legacy to what I lost”**

Rhian Manning’s story is undeniably a tough listen. But as founder of the 2Wish charity, she turned her trauma into triumph, dedicating her life to making sure bereavement support is more readily available to other people in her community:

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- **“If they’re not educated properly, they won’t get the benefits”**

Ollie Popham from Cavendish Online imparted some real gems when we caught up with him earlier this year. Having been involved in one of the industry’s most exciting success stories, he certainly knows a thing or two about the importance of company culture and putting customers first:

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Get stuck in

There’s something on Just Covered for advisers at any stage of their career.

So, if you’re looking for expert insights without the jargon, relatable and real-world stories about helping clients navigate some of life’s biggest decisions or even just practical tips and guidance, take a look below – we’ve got plenty of exciting guests in the pipeline:

Listen on your preferred podcast app – [Just Covered](#) and don’t forget to subscribe.

