Hosted by West One's specialist BTL team, this interactive webinar will explore the opportunities and challenges facing landlords and property investors, using practical scenarios, real cases and criteria insights to help brokers identify more opportunities for their clients.

BTL Case Clinic: Exploring Opportunities in Today's Buy-to-Let Market

Date: Tuesday 24 November
Time: 10.00-11.00
Register: https://events.teams.microsoft.com/event/7c0c178e-778e-4c88-937a-d7b2ba995f30@06faf1c5-297b-49b4-905a-0fa795fca535?source=copyLinkOneEventsShareDialog

What we'll cover:

- **Where to invest:** Property prices, rental yields and locations offering strong potential.
- **What to invest in:** Higher-yielding assets, corporate lets and alternative BTL opportunities.
- **Regulatory changes:** The Renters' Rights Act, Phase 2, and what brokers and landlords need to consider.
- **Landlord profiles:** Professional versus casual landlords and emerging market trends.
- **Specialist solutions:** Portfolio lending, diverse property types and funding options for more complex cases.

Meet our case experts:

- Paul Huxter – Head of Intermediary Sales & Distribution
- Jason Ruse – National Account Manager, Clubs and Networks
- Samuel Shaw – Bespoke BTL Team Leader

Have a case you'd like to discuss? Members are encouraged to bring their questions and put them directly to our experts during the session.

We'd really appreciate your support in promoting the webinar through your member communications, newsletters or online channels.